U.S. Army Space and Missile Defense Command/
Army Forces Strategic Command

INDUSTRY DAY BRIEFING

Department of Defense (DoD)

Counter NarcoTerrorism Technology Program Office (CNTPO)

Program and Operations Support Acquisition

U.S. Army SMDC Personnel

- **Shirley B. Wilkes, Contracting Officer**
- **Bill Schick, Division Chief**
- **Joe Cloft, Contract Specialist**
- **Lillie Jackson, Contract Specialist**
- **Christopher J. Wood, Acquisition Attorney**

Agenda

- Welcome/Introduction

  Shirley B. Wilkes, SMDC Contracting Officer

- CNTPO Overview
  Doug Ochsenknecht, Program Executive, CNTPO

- Acquisition Strategy and Schedule

  Shirley B. Wilkes, SMDC Contracting Officer

- Break **(60 min)**

- Government Response to Written Questions

- Conclusion

DISCLAIMER

The remarks today of Government officials involved in the CNTPO program should not be considered a guarantee of the Government's course of action in proceeding with the program. The information provided today reflects current Government intentions of how the program may be carried out, and is subject to change based on a variety of circumstances, including input from prospective contractors. The solicitation itself is the only document that is relied upon in determining the Government's requirements.

GROUND RULES

- NO RECORDING
- TURN OFF CELL PHONE RINGERS
- INFORMATION BRIEFING ONLY
- FORMAL SOLICITATION WILL REFLECT GOVERNMENT'S REQUIREMENT
- SUBMIT ALL QUESTIONS IN WRITING

Department of Defense (DoD) Counter NarcoTerrorism Technology Program Office (CNTPO)

Program Overview

Presented by Doug Bohenkamp, Program Executive
CNTPO

Acquisition Strategy and Schedule Briefing

Presented by

Shirley B. Wilkes, Contracting Officer

Acquisition Strategy

- **Estimated $ Value:** $500M - $750M per Year
- **Period of Performance:** 1 Year Basic; Four 1-Year Options
- **NAICS Code:** 541710 (under review)
- **Estimated Release of RFP:** May 2006
- **Contracting Officer and Contract Specialist:**
  - Shirley Wilkes, 256-955-3441, shirley.wilkes@smdc.army.mil
  - Joe Cloft, 256-955-3407, joseph.cloft@smdc.army.mil
- **USASMDC Contracting & Acq Mgmt Office (CAMO):**

Acquisition Strategy

No Incumbent

However, Lockheed Martin Integrated Systems is performing a portion of the statement of work requirement under task order(s) on contract DAAB07-03-D-B009.

PLEASE READ THE QUESTIONS & ANSWERS AVAILABLE AT THE SMDC CNTPO WEBSITE: http://www.smdc.army.mil/contracts/contracts.html (click CNTPO)

Acquisition Strategy

- **COMPETITION**
  - Award will be Predicated Upon Receipt of Proposals That Meet the Criteria for Best Value Selection Stated in the Solicitation

- **CONTRACT TYPE**
  - Indefinite Delivery/Indefinite Quantity (ID/IQ) with Fixed Price (FP) Labor Categories and Cost Reimbursable (CR) Travel, Material and Other Direct Costs(ODCs)
  - Effort directed via issuance of task orders (T/Os)

- **Multiple Awards** – Anticipate Government will Execute 3 - 5 Awards, at least One of which will be for Small Business

Acquisition Strategy

- **An indefinite-quantity contract provides for an indefinite quantity, within stated limits, of supplies or services to be furnished during a fixed period, with deliveries or performance to be scheduled by placing orders with the contractor.**

- **A task order (T/O) must be issued by the Contracting Officer prior to starting work.**

Acquisition Strategy

What is a Task Order ?

- Stand-alone vehicle (mini contract)
- Executed by Contracting Officer
- Defines:
  - Requirements
  - Deliverables
  - Funding
  - Travel Requirements
  - Materials/ODCs
  - Period of Performance

Acquisition Strategy

- **Proposals evaluated on Technical, Management, Past Performance, and Cost/Price *(TBD – see solicitation)***
- **Solicitation will require offerors to propose on several task orders**
- **The Government intends to award one or more of the proposed Task Orders at contract execution**
- **Teaming is encouraged and Government will NOT restrict number and/or type of teaming arrangements**

Acquisition Strategy

Key Personnel/Labor Categories

As will be further stated in the issued solicitation, certain contractor personnel and/or labor categories will require particular classification clearance. However, at this time it is not envisioned that all personnel performing in support of the awarded basic contract and/or all issued task orders will require a classification clearance. For example, an awardee's contract program manager or task order project manager will likely require the highest level of security clearance mandated in the basic contract and/or issued task orders. However, a day laborer in a foreign country may not require a security clearance. The published solicitation will provide definitive instructions concerning this matter.

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Acquisition Strategy

Sample Titles of Labor Categories ***

- Airframe Sheet Metal Mechanic
- Heavy Equipment Mechanic
- Electronic Model Maker
- Senior Electronic Technician II
- Master Machinist
- Graphics Specialist
- Program Analyst
- Program Analyst, Senior
- Analyst, Operations/Research
- Manager, Quality Assurance
- Manager, Program
- Draftsperson (CAD)
- Technician, Mechanical
- Technician, Electronics, Senior
- Facility Technician.
- Depot Aircraft Mechanic, Senior
- Depot Aircraft Painter, Senior
- Depot Quality Inspector, Rotary or Fixed-Wing Aircraft, Senior
- Depot Aircraft Electronics
- Supervisor, Maintenance
- Environmental Specialist
- Military Operations Specialist
- Systems Operator
- Training Specialists, Senior
- Writer, Technical, Senior
- Senior Pilot
- Air Crew Commander
- Computer Systems Analyst, Senior
- Database Specialist/Administrator
- Web Application Developer
- Telecommunications Specialist, Senior
- Computer Scientist, Senior
- Software System Architect
- Functional Analyst
- Engineer, Aerospace, Senior
- Engineer, Computer Systems
- Engineer, Electrical/Electronics, Senior
- Engineer, Environmental
- Engineer, Human Factor
- Engineer, Mechanical, Senior
- Engineer, Quality/RAM, Senior
- Engineer, Software, Senior
- Engineer, Structural
- Engineer, Systems, Senior
- Engineer, Video
- Engineer, INFOSEC

*** Draft Labor Categories/Descriptions/Requirements will be posted on CAMO Webpage as soon as available.

Acquisition Strategy

OCONUS Deployment

- **Performance in CONUS & OCONUS locations as set forth in individual task orders**

- **Regulatory & Policy References:**

  - **Contract will include DFARS Clause 252.225-7040, “Contractor Personnel Supporting a Force Deployed Outside the United States” (Jun 2005)**

  - **Department of Defense Instruction 3020.41, “Contractor Personnel Authorized to Accompany the U.S. Armed Forces” (Oct 03, 2005)**

  - **Contract Section H Clause addressing Personnel Requirements (physical fitness, security, training, medical/dental clearance, in-theater processing, etc.)**

Acquisition Strategy

Travel and Training

- **Temporary duty (TDY)/non-local travel, including CONUS & OCONUS, may be required in the performance of the PWS, as directed by individual T/Os**
- **Each T/O will specify authorized travel locations**
- **Contractor shall maintain an *adequately-trained*, *state-of-the-art* staff necessary to successfully perform any/all aspects of the CNTPO PWS**
- **Training costs - responsibility of the contractor – no direct charges to the contract unless otherwise stated in the task order**
- **Travel Charges will be IAW Joint Travel Regulations and Contractors Individual Policies and Procedures Established for Travel Under Government Contracts; Separate CR CLIN for Travel with Government-Provided NTE Amount**

Acquisition Strategy

Performance Locations

- **CONUS Locations will include CNTPO Headquarters in metro-Washington, DC area and office in Tampa, Florida**

- **OCONUS Locations will include but not be limited to South America and the Middle East**

- **Contractor may be required to support multiple locations simultaneously as set forth in individual task orders**

Acquisition Strategy

Small Business Considerations

- SMDC strongly committed to support of Small Business

- Best Value Source Selection: Small & Minority Business
  Utilization (past & future evaluated)

- Task Order Process: Continue to monitor Small Business (SB)
  dollars and participation through 5 year period

- Affiliation & limitation on subcontracting rules
  - ✓ Teams established via either a formal Teaming Agreement or legally-established Joint Venture (JV)
  - ✓ If JV, contract awarded to new legal entity
  - ✓ If team, contract awarded to lead SB contractor

Acquisition Timelines/Schedule

- **April 2006 — Industry Brief (Pre-RFP)**
- **May/June 2006 — Solicitation Issued**
- **June 2006 — Past Performance Data Due**
- **July 2006 — Proposals Due**
- **July/Aug 2006 — Evaluation**
- **Aug/Sept 2006 — Contract Award**

SUBMIT QUESTIONS IN WRITING

60 MINUTE BREAK

GOVERNMENT WILL RESPOND TO QUESTIONS AFTER BREAK

PLEASE…..

READ THE SOLICITATION

READ THE SOLICITATION

READ THE SOLICITATION

READ THE SOLICITATION

READ THE SOLICITATION

Please…

Questions
&
Answers

Summary

- **Check Website for Posting any/all Related Information**
- **Please E-mail Comments/ Recommendations versus calling one or more Government POCs**
- **NOTE: Please send all e-mails to Joe Cloft joseph.cloft@smdc.army.mil**

Conclusion

THANKS FOR YOUR INTEREST, RESPONSE & ATTENDANCE.

WATCH THE SMDC CAMO WEBSITE FOR NEW INFORMATION.

CAMO Home Page: *(Click on CNTPO)*

http://www.smdc.army.mil/Contracts/Contracts.html

SMDC POC Information

- **Contracts Office:**

  Shirley.wilkes@smdc.army.mil

  Joseph.cloft@smdc.army.mil

- **SADBU Office:**

  christina.ryan@smdc.army.mil

- **SMDC Web Address for CNTPO Program and Operations Support Information:**

www.smdc.army.mil/contracts/contracts.html (Click CNTPO)

- **Federal Business Opportunities Web Address: http://www.fedbizopps.gov/**